

## Seminar Reveals IBM's Proprietary Path for Micro Channel, Extended Edition

IBM hosted a PS/2 and OS/2 Consultants Seminar in Boca Raton, Florida, this month for some 35 industry gurus who, like myself, don't seem to be able to get a real job but instead somehow scratch along pontificating about the industry. It has long seemed to me a mark of Tandy CEO John Roach's basic sanity that he pretty much views us as useless parasites to be humored at best but preferably avoided.

IBM, however, was nice enough to invite us down to Florida for a couple of

days to tell us all about PS/2 and OS/2.

This wasn't one of those arms-length, second-hand, IBM Educational Center events. Presentations were made by the people who are on the line for the design, implementation, and sales success of PS/2 and OS/2 products. From IBM vice presidents Bill Lowe (who is also president of the Entry Systems Division) and Terry Lautenbach on to people like chief Micro Channel architect Chet Heath and ESD laboratory director Lee Reiswig and his OS/2 Extended Edition product

managers Dave Harrington, Mick O'Dell, and Pat Motola, IBM had the people responsible for the products tell the story

In addition, Microsoft vice president Steve Ballmer, Borland founder and CEO Philippe Kahn, and Cumulus president Marty Alpert were on hand to offer third-party perspectives. The result was an impressive array of people in attendance.

While much of what was covered was already widely available information, the

### UNLEASH YOUR 80386!

Your 80386-based PC should run two to three times as fast as your old AT. This speed-up is primarily due to the doubling of the clock speed from 8 to 16 MHz. The new MicroWay products discussed below take advantage of the real power of your 80386, which is actually 4 to 16 times that of the old AT! These new products take advantage of the 32 bit registers and data bus of the 80386 and the Weitek 1167 numeric coprocessor chip set. They include a family of MicroWay

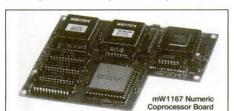
80386 compilers that run in protected mode and numeric coprocessor cards that utilize the Weitek technology.

The benefits of our new technologies include:

· An increase in addressable memory from 640K to 4 gigabytes using MS-DOS or Unix.

 A 12 fold increase in the speed of 32 bit integer arithmetic.

A 4 to 16 fold increase in floating point



### MicroWay 80386 Compilers

NDP Fortran-386 and NDP C-386 are globally optimizing 80386 native code compilers that support a number of Numeric Data Processors, including the 80287, 80387 and mW1167. They generate mainframe guality optimized code and are syntactically and operationally compatible to the Berkeley 4.2 Unix f77 and PCC compilers. MS-DOS specific extensions have been added where necessary to make it easy to port pro-grams written with Microsoft C or Fortran and R/M Fortran.

The compilers are presently a ailable in two formats: Microport Unix 5.3 or MS-DOS as ex-tended by the Phar Lap Tools. MicroWay will port them to other 80386 operating systems such as OS/2 as the need arises and as 80386 versions become available.

The key to addressing more than 640 kbytes is the use of 32-bit integers to address arrays. NDP Fortran-386 generates 32-bit code which executes 3 to 8 times faster than the current generation of 16-bit compilers. There are three ments each of which contributes a factor of 2 to this speed increase: very efficient use of 80386 registers to store 32-bit entities, the use of inline 32-bit arithmetic instead of library calls. and a doubling in the effective utilization of the system data bus.

An example of the benefit of excellent code is a 32-bit matrix multiply. In this benchmark an NDP Fortran-386 program is run against the same program compiled with a 16-bit Fortran. Both programs were run on the same 80386 system. However, the 32-bit code ran 7.5 times faster than the 16-bit code, and 58.5 times faster than the 16-bit code executing on an IBM PC. NDP FORTRAN-386<sup>™</sup> ......\$595

NDP C-386<sup>™</sup>.....\$595



MicroWay Numerics

The mW1167<sup>™</sup> is a MicroWay designed high speed numeric coprocessor that works with the 80386. It plugs into a 121 pin "Weitek" socket that is actually a super set of the 80387. This socket is available on a number of motherboards and accelerators including the AT&T 6386, Tandy 4000, Compaq 386/20, Hewlett Packard RS/20 and MicroWay Number Smasher 386. It combines the 64-bit Weitek 1163/64 floating point multiplier/adder with a Weitek/Intel de-signed "glue chip". The mW1167<sup>™</sup> runs at 3.6 MegaWhetstones (compiled with NDP Fortran-386) which is a factor of 16 faster than an AT and 2 to 4 times faster than an 80387.

mW1167 16 MHz .....\$1495 mW1167 20 MHz .....\$1995

Monoputer™ - The INMOS T800-20 Transputer is a 32-bit computer on a chip that feature a built-in floating point coprocessor. The T800 can be used to build arbitrarily large parallel processing machines. The Monoputer comes with either the 20 MHz T800 or the T414 (a T800 without the NDP) and includes 2 megabytes of processor memory. Transputer language support from MicroWay includes Occam, C, Fortran, Pascal and Prolog.

Monoputer T414-20 with 2 meg1 ...\$1495 Monoputer T800-20 with 2 meg<sup>1</sup> ... \$1995

Quadputer™ can be purchased with 2, 3 or 4 MATH COPROCESSORS transputers each of which has 1 or 4 megabytes of memory. Quadputers can be cabled together to build arbitrarily fast parallel processing systems that are as fast or faster than today's mainframes. A single T800 is as fast as an 80386/mW1167 combination!

Biputer™ T800/T414 with 2 meg1 ....\$3495 Quadputer 4 T414-20 with 4 meg1 ... \$6000 Includes Occam

speed over the 80387/80287 numeric coprocessors.

Equally important, whichever Micro-Way product you choose, you can be assured of the same excellent pre- and post-sales support that has made Micro-Way the world leader in PC numerics and high performance PC upgrades. For more information, please call the Technical Support Department at 617-746-7341

After July 1988 call 508-746-7341

# MicroWay<sup>®</sup> 80386 Support

### 80386 Multi-User Solutions

AT8<sup>™</sup> - This intelligent serial controller series is designed to handle 4 to 16 users in a Xenix or Unix environment with as little as 3% degradation in speed. It has been tested and approved by Compag, Intel, NCR, Zenith, and the Department se for use in high performance 80286 of Defe and 80386 Xenix or Unix based multi-user

AT4 - 4	users		• •		•	•		•		•	•	•	•	•	•							\$	79	95	
AT8 - 8	users							•		•					•					•		\$	99	95	į.
AT16 -	16 us	er	s	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	.:	\$ 13	29	95	

Phar Lap™ created the first tools that make it possible to develop 80386 applications which run under MS-DOS yet take advantage of the ful power of the 80386. These include an 80386 monitor/loader that runs the 80386 in protected linear address mode, an assembler, linker and debugger. These tools are required for the MSersion of the MicroWay NDP Compi DOS Phar Lap Tools.....\$495

### PC/AT ACCELERATORS

287Turbo-10 10 MHz	\$450
287Turbo-12 12 MHz	\$550
287TurboPlus-12 12 MHz	\$629
FASTCACHE-286 9 MHz	\$299
FASTCACHE-286 12 MHz	\$399
SUPERCACHE-286	\$499

80387-20 20 MHz	.\$895
80387-16 16 MHz	\$495
80287-10 10 MHz	.\$349
80287-8 8 MHz	\$259
80287-6 6 MHz	.\$179
8087-2 8 MHz	\$154
8087 5 MHz	\$99

The World Leader in PC Numerics P.O. Box 79, Kingston, Mass. 02364 USA (617) 746-7341 32 High St., Kingston-Upon-Thames, U.K., 01-541-5466 St. Leonards, NSW, Australia 02-439-8400 are the same and that the OS/2 Presentation Manager and Microsoft Windows really do offer essentially the same user interface indicates how deeply rooted some misconceptions are. The meeting's most important message, however, was that IBM clearly intends OS/2 Extended Edition (which will be available only from IBM and which will tie into yet-to-be-announced hardware that will run only on IBM's

need to go over it was made evident by

some of the questions posed by attend-

ees. That, for example, it was still

necessary for both IBM and Microsoft to

reaffirm that their respective versions of

OS/2 Standard Edition 1.0 and 1.1 really

proprietary Micro Channel architecture machines) to become a reason for users to buy their personal computers only from IBM.

The reason for that is quite simple: Despite all the talk about PS/2 clones and PS/2 chip sets, the folks at IBM believe that nobody is going to legally build a personal computer with a Micro Channel bus unless IBM decides to let them. I believe they are correct. IBM's "intellectual property rights" in the form of patents, copyrights, and so forth make it effectively impossible for any other vendor to build a Micro Channelcompatible machine without landing in court at the losing end of a lawsuit from IBM.

Last April 2 lots of people expected to see PS/2 MCA clones by fall Comdex in November. There still aren't any nearly a year later, and don't hold your breath waiting for them; there aren't going to be any. That is not until IBM decides to let somebody build them.

IBM's Micro Channel architecture, like DEC's VAX-BI bus or Apple's Macintosh, isn't going to become a commodity product the way the XT and the AT did. Even if IBM eventually decides to license it, I guarantee you they will do so very selectively. What's more, they will do so in a way that ensures both that IBM receives significant revenue and that the intense price competition that characterizes XT- and AT-compatible systems won't be repeated.

The IBM folks feel that they have every right to do this, and I've got to say I agree with them. They aren't under any obligation to spend money developing de facto standards that then fall prey to intense competition. They are entitled to protect their intellectual property rights.

Users, on the other hand, should make their choices with a realistic understanding of what those choices mean to them. Choosing the IBM Micro Channel architecture means choosing a proprietary architecture that will not be subject to as much competition as the AT-standard bus machines. There is nothing wrong with that. My personal preference, however, is to continue to take advantage of the more competitive environment of standard architectures. As long as the Micro Channel remains proprietary, I'd rather stay with the AT bus-compatible alternatives. What do you think?

William F. Zachmann is vice president of corporate research for International Data Corp., a market research firm owned by the same parent company as InfoWorld. The views expressed are his own.

